

Catalog Requirements: BBA in Marketing

Valid for Catalog Years 2021-2022; Expires Summer 2028

This worksheet is provided to give students an outline of the requirements needed to complete a BBA degree in Marketing from Washburn University. This worksheet should not replace processing a degree audit, which is a more thorough examination of requirements completed and those that are still needed. This is especially true in regard to transfer credit evaluations when typically only limited information is available.

Name: _____
Last Name First Name MI

WIN #: _____ Advisor: _____ Date: _____

University Core Requirements (12 hrs.)	
WU101 Washburn Experience ¹	3
EN101 Freshman Composition	3
MA116 College Algebra	3
EN300 Advanced Composition	3

¹WU101 will be waived for all transfer students beginning at Washburn with more than 30 hours of college credit completed.

General Education Requirements (27 hrs.)	
Humanities: (9 hrs.)	
Art/Music/Theater:	3
Writing: (EN102/103/131/145/207/208/209)	3
CN150 Public Speaking	3
Social Science: (9 hrs.)	
Pick 2 out of 3:	
AN112 Cultural Anthropology	3
PY100 Principles of Psychology	3
SO100 Introduction to Sociology	3
Social Science (Not Economics)	3
Natural Science: (9 hrs.)	
MA140 Statistics (*MA116)	3
MA141 Applied Calculus (*MA116)	3
Natural Science: (CM101/105 recommended) ²	3

²CM101 is a good introduction course for BU250. CM104 is a good preparation course for BU248, and will be a required prerequisite for the Data Analytics major.

Electives (15 hrs. or enough to reach 120 hrs.)	
<ul style="list-style-type: none"> • Minors – 45+ different programs to choose from • Semester abroad • Leadership, Honors or Research Studies programs • Additional Business courses 	
General Education Discipline elective:	3
	3
	3
	3
	3

Core Business Requirements (42 hrs.)	
AC224 Financial Accounting (*EN101, MA116)	3
AC225 Managerial Accounting (*AC224, BU248 or BU250)	3
BU248 Foundations of Data Analysis (*EN101, MA116)	3
BU250 Management Info. Systems (*EN101, MA116)	3
EC200 Principles of Microeconomics (*MA116)	3
EC201 Principles of Macroeconomics (*MA116, EC200)	3
EC211 Statistics for Business & Econ. (*MA116, MA140)	3
Admission to the School of Business: To be eligible, students must earn a C or better in the Core Business Requirements listed above, as well as MA141. Admission is required to enroll in all 400-level AC and BU courses. 30 hours must be completed after admission, therefore it is expected that students will be admitted <u>before</u> beginning their major-specific courses.	
BU315 Legal Environment of Business (*EC200, EC201)	3
BU342 Organization & Mgmt. (*MA141, AC225, BU250, EC211, BU342)	3
BU347 Prod. & Operations Mgmt. (*MA141, AC225, BU250, EC211, BU342)	3
Global Dynamic Requirement (choose one):	
BU355 International Business (*AC225, EC200, EC201)	3
BU477 International Finance (*BU381, Admission)	3
EC410 International Economics (*EC200, EC201)	3
BU360 Principles of Marketing (*EC200, EC201)	3
BU381 Business Finance (*MA141, AC225, BU250, EC211)	3
BU449 Strategic Management (*BU342, BU347, BU360, BU381), EC211)	3

Marketing Emphasis (24 hrs.)	
BU362 Marketing Research (*BU360, EC211)	3
BU364 Consumer Behavior (*BU360)	3
BU471 Marketing Management (*BU360, Admission)	3
Marketing Elective: (BU363/BU366/BU368/BU369/BU371)	3
Upper Division AC/BU/EC:	3
Upper Division AC/BU/EC:	3
Upper Division AC/BU/EC:	3
Upper Division AC/BU/EC:	3

***Please Note:** Prerequisite and all required courses must be completed with a C or better. Students who advance enroll, then later do not complete the course with a C or better, must withdraw from any course that requires that prerequisite. 200-level courses assumes sophomore standing, 300-level courses assume junior standing, 400-level courses assume senior standing.

Degree Completion Plan: BBA in Marketing



Valid for catalog years: 2020-2021

Following this recommended schedule ensures BBA degree completion in four years. This worksheet does not replace processing a degree audit, which illustrates the completion of specific degree requirements on an individualized basis.

Name: _____
Last Name First Name MI

WIN #: _____ Advisor: _____ Date: _____

Freshman Year (30 hrs.)	
First Semester (15 hrs.)	Second Semester (15 hrs.)
WU101 Washburn Experience	Humanities: AR/MU/TH
EN101 or writing elective:	AN112/PY100/SO100 (second choice)
MA116 College Algebra	MA141 Applied Calculus I
AN112/PY100/SO100 (first choice)	EN101 or writing elective:
Recommended Elective:	Natural Science (CM101/105 recommended)

Sophomore Year (60 hrs.)	
Third Semester (15 hrs.)	Fourth Semester (15 hrs.)
AC224 Financial Accounting	AC225 Managerial Accounting
BU248 Foundations of Data Analytics	BU250 Management Information Systems
EC200 Principles of Microeconomics	EC201 Principles of Macroeconomics
MA140 Statistics	EC211 Statistics for Business & Economics
CN150 Public Speaking	Social Science:

Application for Admission to the School of Business:
 To apply for Admission to the School of Business, students must complete 54 hours, have a 2.0 cumulative GPA, and complete the following courses with a C or better: MA141, AC224, AC225, BU248, EC200, EC201 and EC211

Junior Year (90 hrs.)	
Fifth Semester (15 hrs.)	Sixth Semester (15 hrs.)
BU342 Organization & Management	BU315 Legal Environment of Business
BU360 Principles of Marketing	BU362 Marketing Research
BU381 Business Finance	BU364 Consumer Behavior
EN300 Advanced Composition	Upper Division AC/BU/EC:
Recommended Elective:	Recommended Elective:

Senior Year (120hrs.)	
Seventh Semester (15 hrs.)	Eighth Semester (15 hrs.)
BU347 Production & Operations Mgmt.	Global Dynamics: BU355/BU477/EC410
BU471 Marketing Management	BU449 Strategic Management (with MFT exam)
Marketing Elective	Upper Division AC/BU/EC:
Upper Division AC/BU/EC:	Upper Division AC/BU/EC:
Recommended Elective:	Recommended Elective:

Specific Rules to Follow:

- Keep in mind, 100-level courses should be completed before 200-level, which should be completed before 300-level, which should be completed before 400-level courses.
- All required courses must be taken for letter grade and completed with a C or better. These include all courses used to meet correlate, core and major-specific requirements.
- Prerequisite courses must be completed with a C or better. Students who advance enroll, then later do not complete the prerequisite course with a C or better must withdraw from any course that requires that prerequisite.
- The MFT exam will be administered during the BU449 Strategic Management course, taken during the last semester. A minimum score is not required, but all students must participate.

Students are strongly encouraged to further enhance their Business degree by completing these programs:

- Washburn Transformational Experience
- Study Abroad
- Honors
- Leadership
- Minor in: _____
- Foreign Language
- Community Service