

Why Use a Travel Provider?

The Facts Behind the Myths

Myth #1:

"It's easier to book things online now."

Increasing Options

With travelers now facing about 10,000 offerings (up from around 500 in 2010) & spending 4+ hours to find the best deal (per Travelport), the process can quickly become overwhelming.

Booking as a Group

If you have 10+ passengers, airlines don't permit you to purchase through a booking engine. If the airline catches you trying to break up a group, they have the right to cancel your tickets.

One-Stop Shop

Partnering with a travel provider simplifies your experience, offering a single point of contact & one set of deadlines. FTI is your one-stop shop for flights & ground arrangements. Plus, our online travel management system (Ubi) keeps you organized, tracking everything from participant information to important deadlines.

Hidden Fees

While booking directly can seem cheaper at first, many airlines impose various fees that can add up quickly, such as baggage fees, seat selection charges & more. A travel provider often has access to special rates or packages that may include these fees, potentially saving you money overall.

Ticket Changeability

Travel plans can change unexpectedly. Many self-booked tickets come with strict change policies & high fees for modifications. Travel providers can offer more flexible options, helping you avoid costly penalties, saving you money & stress in the long run.

Time is Money

Researching & comparing numerous options can take hours, or days for a group tour. Your time is valuable; the convenience & expertise of a travel provider is often more than worth the cost. FTI's advisors work with you to design itineraries that meet both your goals & your budget.

Myth #2:

"It's cheaper to do it myself."

Myth #3:

"Providers just book itineraries."

Custom Itineraries

Quality providers offer tailored experiences that far surpass basic bookings. Experienced advisors offer insightful ideas for themes, activities & destinations. FTI's long-term relationships with ground partners in 50 countries ensure reliable service, quality care & unique experiences (customized for even the most niche topics).

Travel Support

Providers are equipped to help in uncertain situations from natural disasters to strikes. Your FTI advisor is your advocate before, during & after travel, offering remote-area expertise & 24-hour emergency assistance.

Strategic Planning

Providers can also help you achieve your long-term goals. FTI strategizes with you to enhance your offerings. We'll conduct brainstorming sessions & roundtable discussions on topics from increasing participation to cutting costs.



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