

Kansas Public Universities
 Undergraduate Certificate Program in Insurance and Risk Management for BBA Degree Seekers
 Curriculum Inventory
 10/22/2015 revision

Offered on a Regular Business	Not Currently Offered	Tier 2 Planned Offering AY 16/17
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T= Traditional on campus O=Online B=Both n = offerings per year

	Washburn	Kansas Board of Regents Institutions					
		Emporia State	FHSU	KU	K-State	Pitt. State	Wichita State
Introductory Course	BU 374 Principles of Risk and Insurance (T,2)	FI 346 Risk Management (T, 1 every 2 years)	ECFI 391 Principles of Insurance	Fin 440 Insurance	FINAN 450 Insurance (T,1)	Principles of Insurance and Risk Management (expected Sum)	Fin 610 Insurance and Risk Management (B, 2)
Second-level Possible Courses							
P/C	BU 375 Property and Liability Insurance		ECFI 401 Property Insurance	Property and Casualty Insurance			
Life/Annuity	BU 378 Life and Health Insurance		ECFI 402 Life Insurance				
Health							
Corporate Risk Management			ECFI 631 Risk Management (T, 1)				
Financial Planning			ECFI 450 Personal Financial Planning (T, 1)		FINAN 661 Financial Planning (T,1)		
Other	BU 475 Theory of Insurance		ECFI 680 Retirement and Employee Benefit Planning (T,				
Sales (General)	BU 366 Sales (T, 1)	MK 455 Personal Selling (T, 1)	MKT 302 Strategic Selling (B, 1)				
Internship	BU 499 Internship in Business (B, 3)	FI or MK 410 Internship (T, B)	GBUS 677 Internship (B, 3)				
Other Possible Courses		MK 510 Marketing Analytics (T, 1)					
	BU 483 Investments (T, 1)	FI 449 Investment Analysis (T, 1 every 2 years)	ECFI 311 Fundamentals of Investments (T, 1)	FIN 413 Financial Markets and Intermediaries		FIN 623 Financial Institutions and Markets	
		IS 453 Business Intelligence (T, B)					